



# 2008 Orica Day Executive Director of Finance

11 March 2008



# Debt refinancing - background

---

- Global credit markets in turmoil
- Orica normally renews its committed bank facilities early in the new calendar year
- Orica brought forward the process by a few months in order to eliminate uncertainty in the current environment

# Debt refinancing - outcome

---

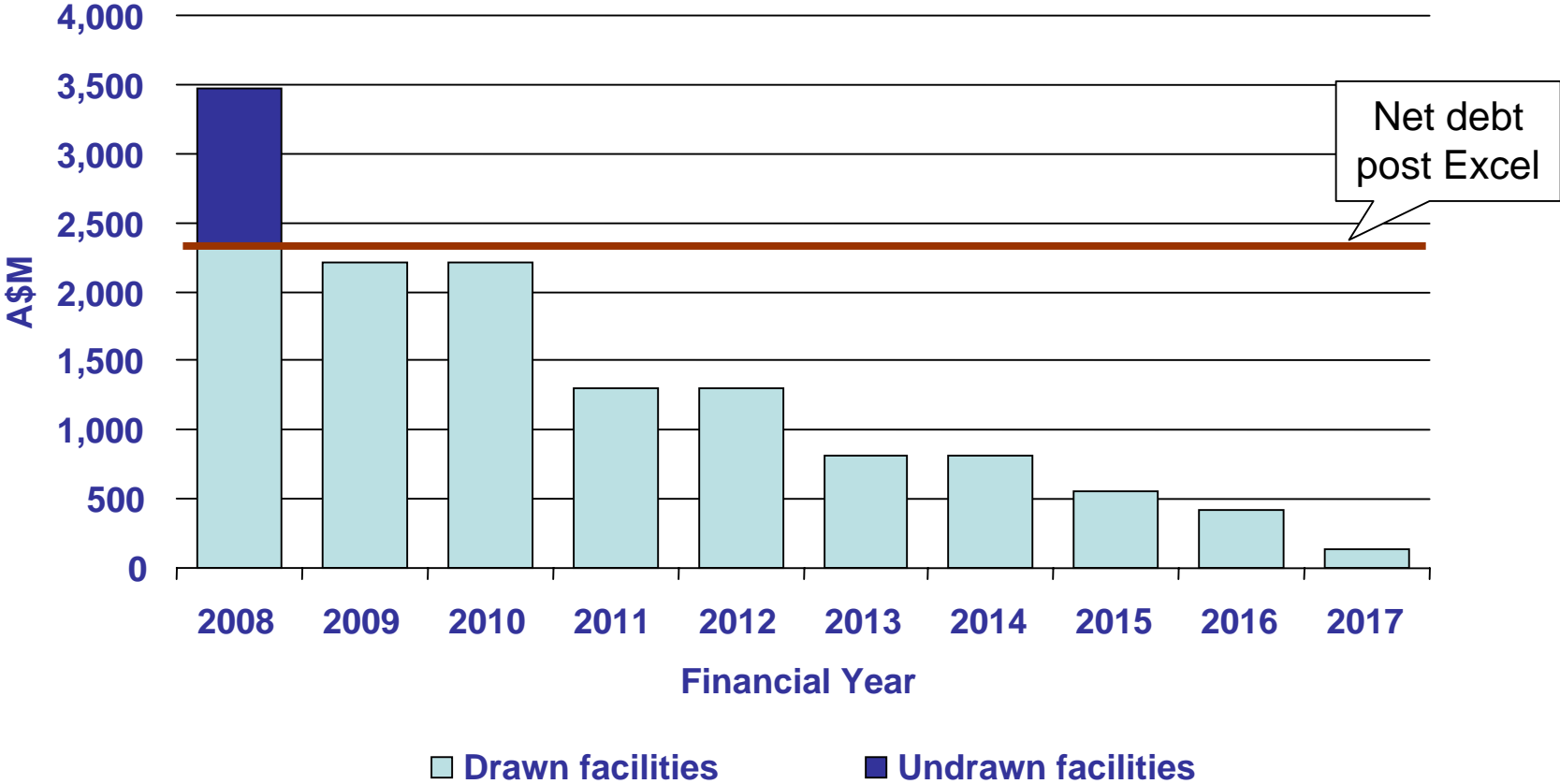
- Increase in overall limit by A\$300M to A\$2.3B
- Benefit of Orica's strong banking relationships
- Increased tenor: 1 year tranche significantly reduced, 3 tranche increased and a new 5 year tranche added
- Multi currency, flexible and cancellable at Orica's option
- Margin increases of approximately 20 bps
- No short-term refinancing requirements.

# Debt refinancing - benefits

---

- Certainty and liquidity – required volume “locked in” at more than competitive margins in the current environment
- Sufficient head room to maintain business growth
- Maintains flexibility for when markets settle.
- Orica’s strong balance sheet and BBB+ rating position Orica very well in terms of future financing needs.

# Debt profile



# Capital management priorities for 2008

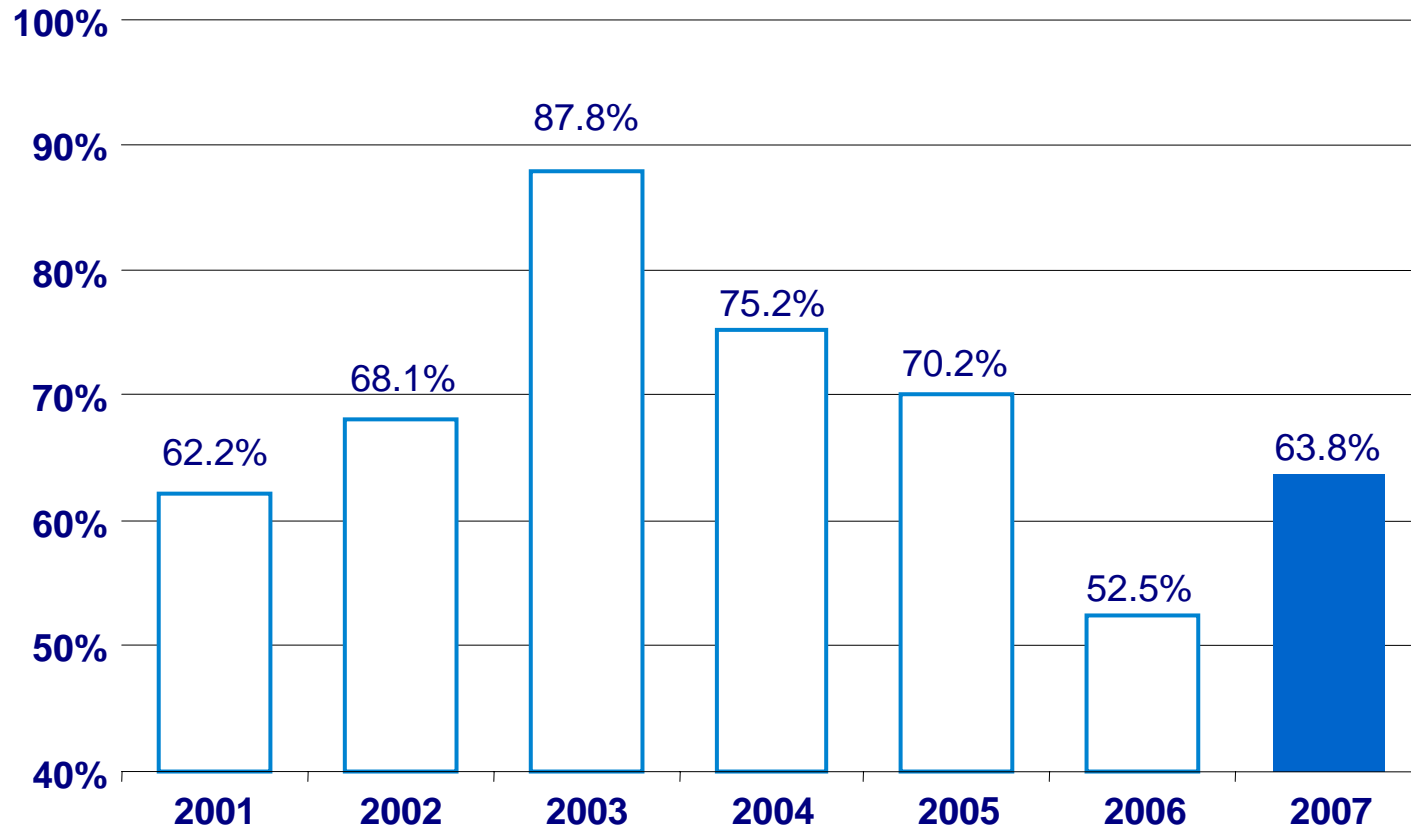
---

- Gearing is approximately 50% on adjusted basis (post Excel Mining acquisition)
- Restoring gearing to our target range
- Continuing focus on cash generation
- Credit rating – committed to BBB+

1. Operating cash is calculated as EBITDA add/less movement in trade working capital less sustenance capital

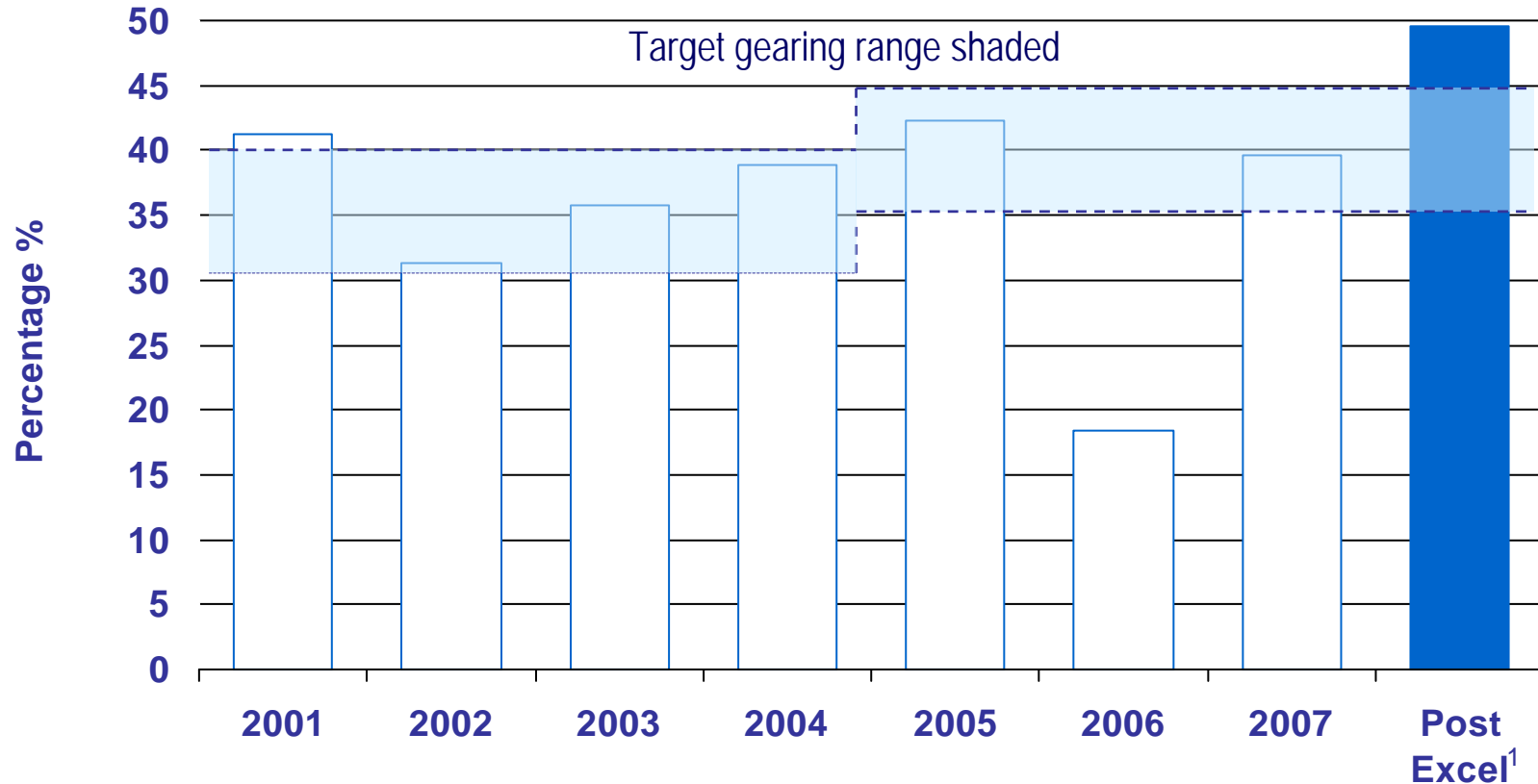
# Cash conversion<sup>1</sup>

---



1. Cash conversion is calculated as EBITDA add/less movement in working capital less sustenance capital spend.

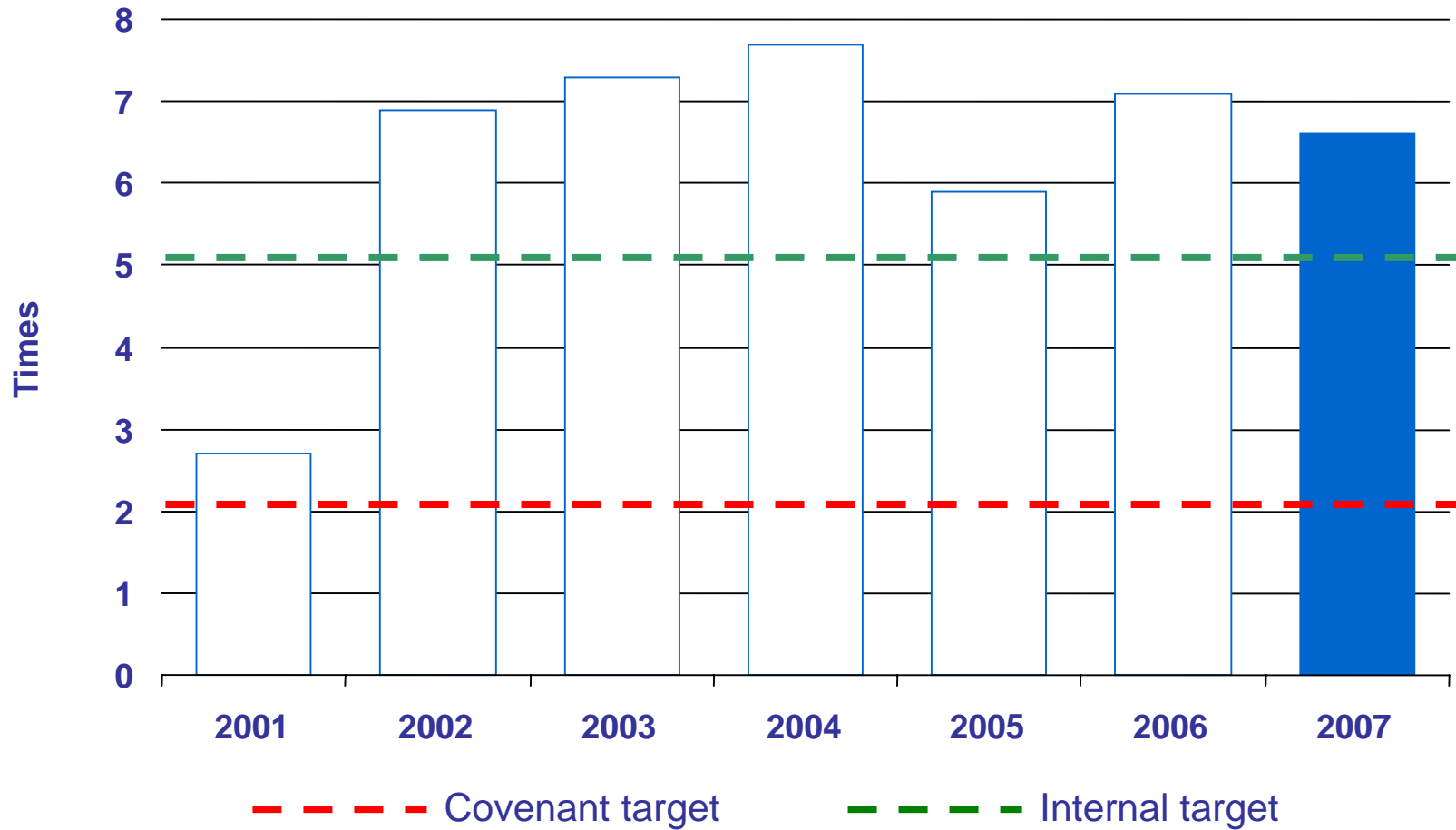
# Gearing



**Gearing is calculated after adjusting for SPS securities from 2006 (SPS securities notionally 50% debt and 50% equity)**

1. Gearing is on a pro-forma basis as at September 2007 post the acquisition of Excel

# Interest cover



# Foreign exchange

---

- Strengthening AUD continues to impact earnings
- Both earnings translation and transactional exposures impact – approximately 50/50
- 1% move against a basket of currencies impacts EBIT by approx \$3M on annualised basis
- Have taken out some option cover to minimise volatility on the 2008 financial year

# Foreign currency - snapshot

---

## Material exposures include:

### Offshore EBIT (Translation)

---

- North America
- Europe
- New Zealand
- LATAM
- Nordics

### Transactional Exposures

---

- AUD/USD
  - USD/CLP/MXN
  - USD/CAD
  - USD/NZ
  - USD/EUR
  - NOK/SEK
- 

Net impact of a 1% move in exchange rates on a diversified basket of currencies is approximately A\$3.0M

# Exchange rates

---

## Average exchange rate summary

<b>Australian Dollar to:</b>	<b>Average rate FY 2007</b>	<b>Average rate to Feb 2008</b>
Canadian Dollar	.9025	.8920
US Dollar	.8070	.9028
Chilean Peso	431.49	438.20
Norwegian Kroner	4.92	4.89
New Zealand Dollar	1.14	1.16
Euro	.6074	.6118
Swedish Kroner	5.60	5.75



# 2008 Orica Day Executive Director of Finance

11 March 2008

