



2007 Nomura Investment Forum

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Managing Director & CEO



Orica - overview

- Australian owned publicly listed company trading on the Australian Stock Exchange (ORI)
- Market capitalisation of approximately A\$9B (US\$8B)
- Ranked in top 40 Australian companies based on market capitalisation
- Inception in 1874 as a small explosives company supplying explosives to the gold fields
- Orica became an independent corporation in 1997 when ICI Plc divested its major shareholding
- Revenues of in excess of A\$5.5B and in excess of 14,000 employees globally.

An Australian based global company

Orica – business characteristics



Mining Services

- Global business
- Largest commercial explosives company in the world
- Superior assets and technology
- Complete product offering



Minova (including Excel Mining Systems)

- Global market leader
- Provides both proprietary and custom engineered applications
- Operates in niche, growing market segment



Consumer Products

- Largest paint and paint preparation business in Australia and NZ
- Market and brand leader
- Distribution strength and service excellence
- World class technology



Chemical Services

- Largest Chemical business in Australia and New Zealand
- Strong asset positions
- Leading technology
- Cost and capital efficiency
- Watercare competency

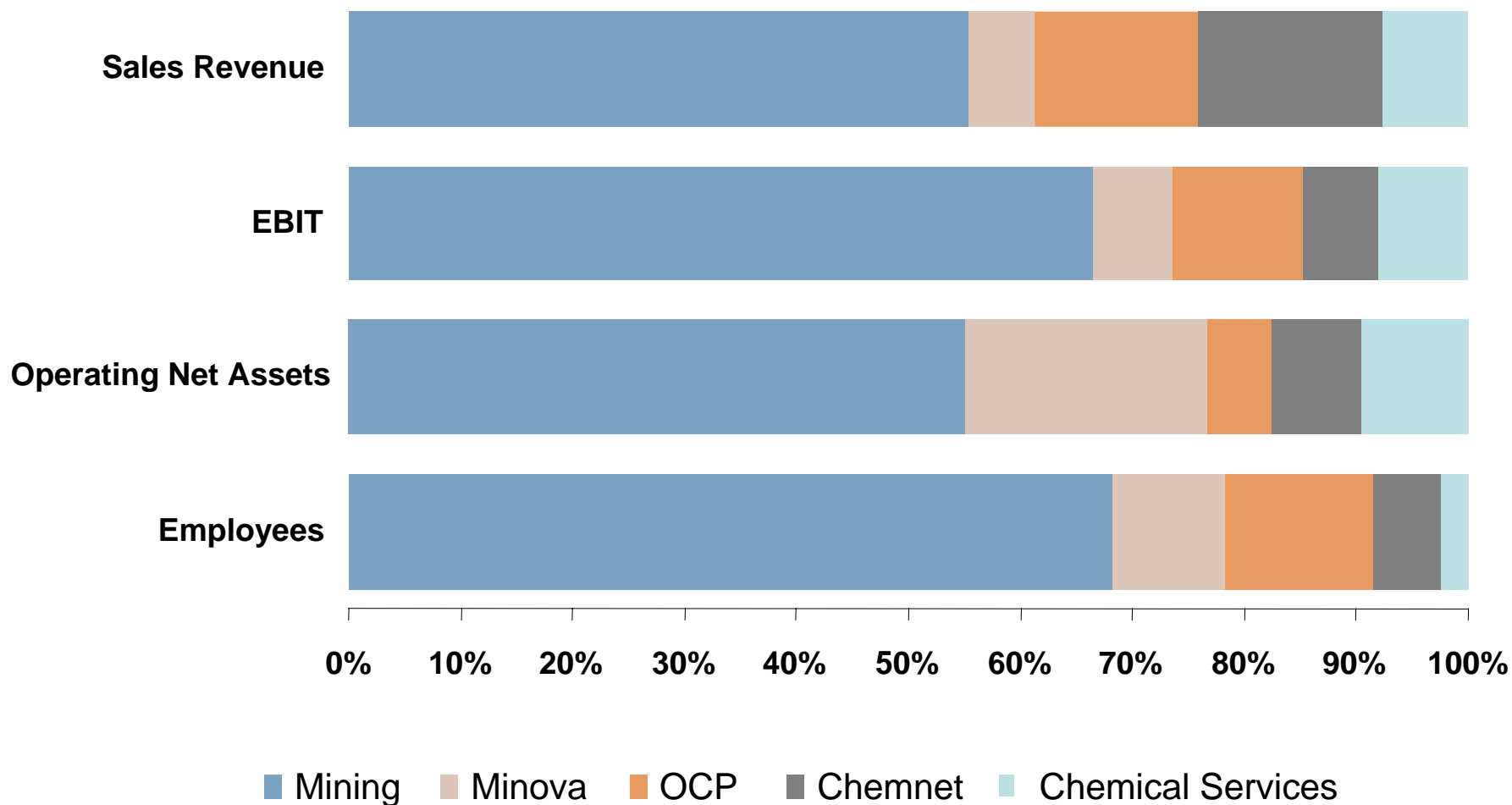


Chemnet

- Largest chemical trading business in Australasia
- Strong asset positions
- Widespread market coverage with customers of all sizes across many industries

Business dimensions

Full year ended 30 September 2007





2007 Financial Results

Group performance

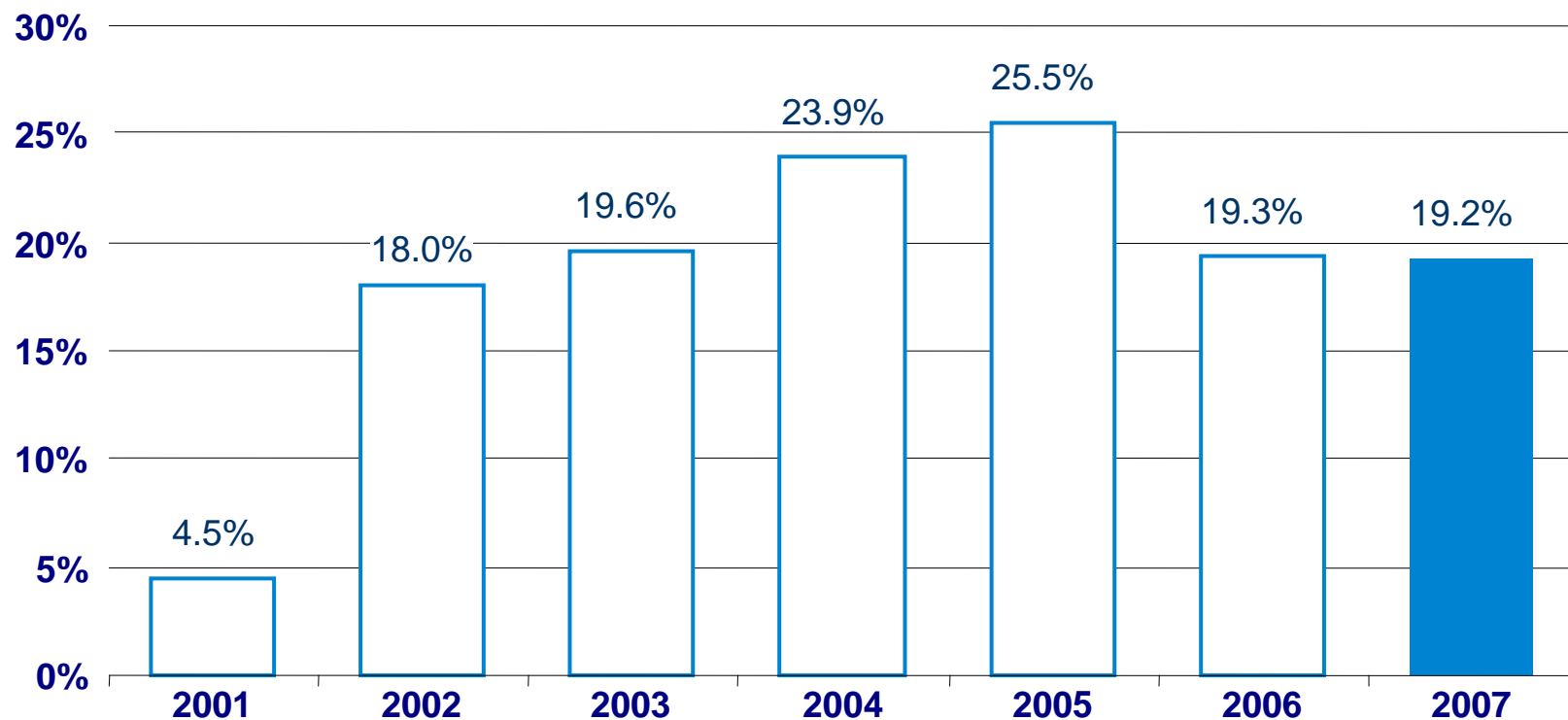
Year ended 30 September (A\$M)	2007	2006	% \updownarrow
Sales	5,527.2	5,359.2	3.1 \uparrow
Gross margin	2,474.0	2,125.2	16.4 \uparrow
EBITDA	995.9	814.6	22.3 \uparrow
EBIT	812.7	657.7	23.6 \uparrow
Net profit after tax pre significant items	497.8	380.3	30.9 \uparrow
Net profit after tax after significant items	487.7	539.1	9.5 \downarrow
Operating Cashflow	524.3	413.9	26.7 \uparrow
Productivity (%) ³	69.8	72.8	4.1 \uparrow
Earnings per share (cents) ¹	152.6	126.4	20.7 \uparrow
Dividends per share (cents)	89.0	74.0	
Return on shareholders funds (%) ¹	19.2	19.3	0.5 \downarrow
Gearing (%) ²	33.2	10.2	

¹ Pre significant items

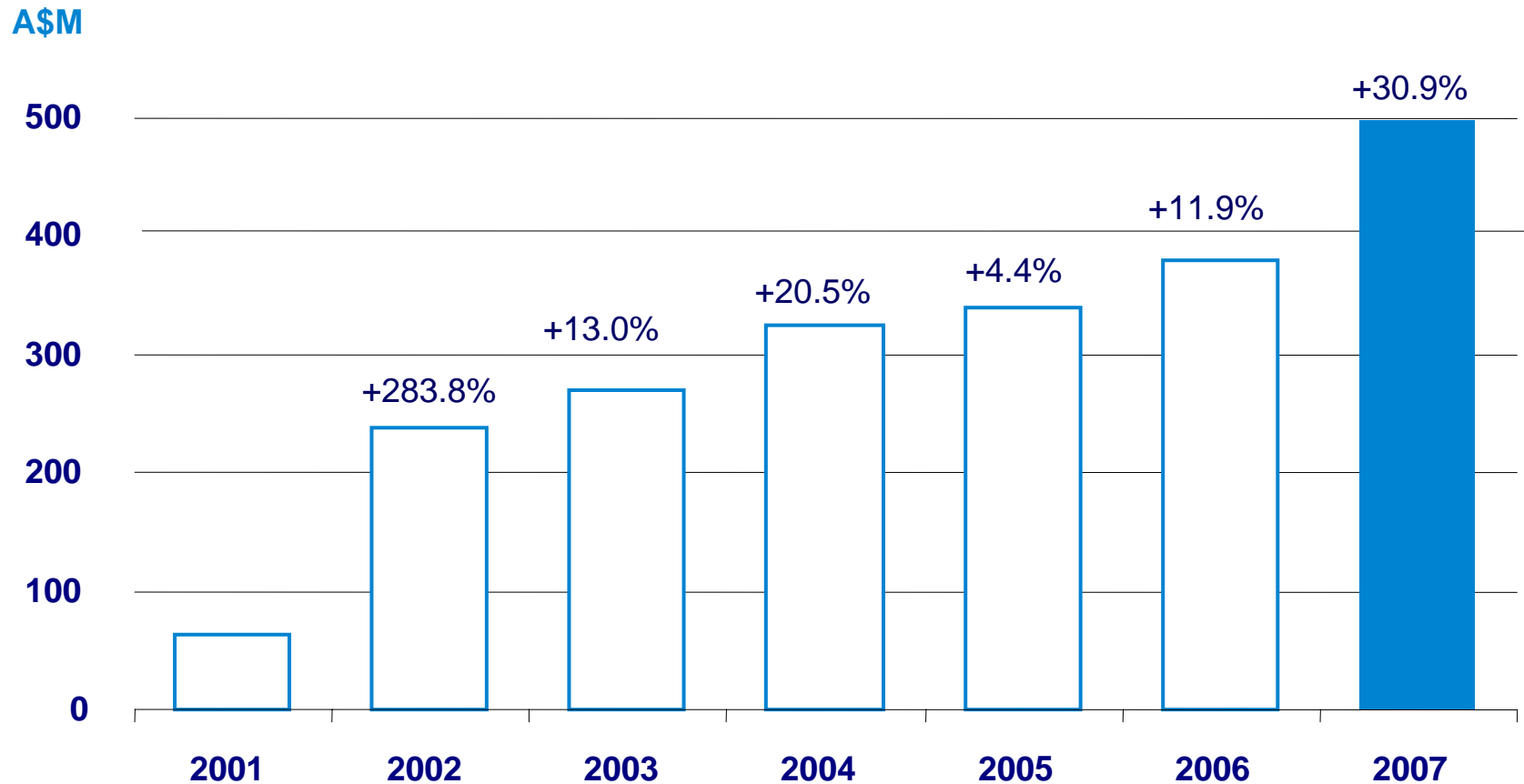
² Net debt/net debt + book equity

³ Productivity measured as total fixed costs as a percentage of gross margin

Return on shareholders' funds



Net profit after tax



Cumulative average growth rate since 2001 is 41.4%



Divisional performance

Orica Mining Services

Year ended 30 September (A\$M)	2007	2006	% \updownarrow
Sales	3,111.2	2,620.9	18.7 \uparrow
EBITDA	697.9	506.0	37.9 \uparrow
<i>EBITDA margin (%)</i>	22.4	19.3	16.1 \uparrow
EBIT	575.1	412.0	39.6 \uparrow
<i>EBIT margin (%)</i>	18.5	15.7	17.8 \uparrow
Return on net assets (%)	25.6	25.1	
Average operating net assets	2,245.6	1,644.2	

Record result for Mining Services – 40% EBIT growth

Minova

Nine months ended 30 September (A\$M)	2007
Sales	332.1
EBITDA	75.1
<i>EBITDA margin (%)</i>	22.6
EBIT	61.6
<i>EBIT margin (%)</i>	18.5
Underlying EBIT ¹	68.2
Return on net assets (%) ²	10.1
Average operating net assets	905.6

¹ Underlying EBIT excludes the \$6.6M one-off acquisition accounting adjustment.

² RONA calculation is based on annualising 2007 EBIT, excluding the one-off acquisition accounting adjustment of \$6.6M.

Underlying EBIT growth 12%

Chemical Services

Year ended 30 September (A\$M)	2007	2006	% \updownarrow
Sales	425.1	477.0	10.9 \downarrow
EBITDA	87.8	85.0	3.3 \uparrow
<i>EBITDA margin (%)</i>	20.7	17.8	15.9 \uparrow
EBIT	68.7	67.1	2.4 \uparrow
<i>EBIT margin (%)</i>	16.2	14.1	14.9 \uparrow
Underlying EBIT ¹	65.8	59.1	11.3 \uparrow
Return on net assets (%)	17.4	17.7	
Average operating net assets	394.2	379.7	

¹ Underlying EBIT excludes earnings from the Adhesives and Resins businesses.

Underlying EBIT up 11%

Chemnet

Year ended 30 September (A\$M)	2007	2006	% ↓
Sales	927.7	987.4	6.0 ↓
EBITDA	66.4	66.0	0.6 ↑
<i>EBITDA margin (%)</i>	7.2	6.7	7.1 ↑
EBIT	58.7	57.7	1.7 ↑
<i>EBIT margin (%)</i>	6.3	5.8	8.3 ↑
Return on net assets (%)	16.9	15.4	
Average operating net assets	346.4	375.6	

Underlying EBIT in line with pcp

Orica Consumer Products

Year ended 30 September (A\$M)	2007	2006	% ↓
Sales	826.3	785.0	5.3 ↑
EBITDA	116.3	111.5	4.3 ↑
<i>EBITDA margin (%)</i>	14.1	14.2	0.9 ↓
EBIT	101.6	97.3	4.4 ↑
<i>EBIT margin (%)</i>	12.3	12.4	0.8 ↓
Underlying EBIT ¹	111.1	97.3	14.2 ↑
Return on net assets (%)	43.7	44.4	
Average operating net assets	232.6	219.2	

¹ Excludes the one-off Yates restructuring provision.

Record result
Underlying EBIT up 14%

Capital management - highlights

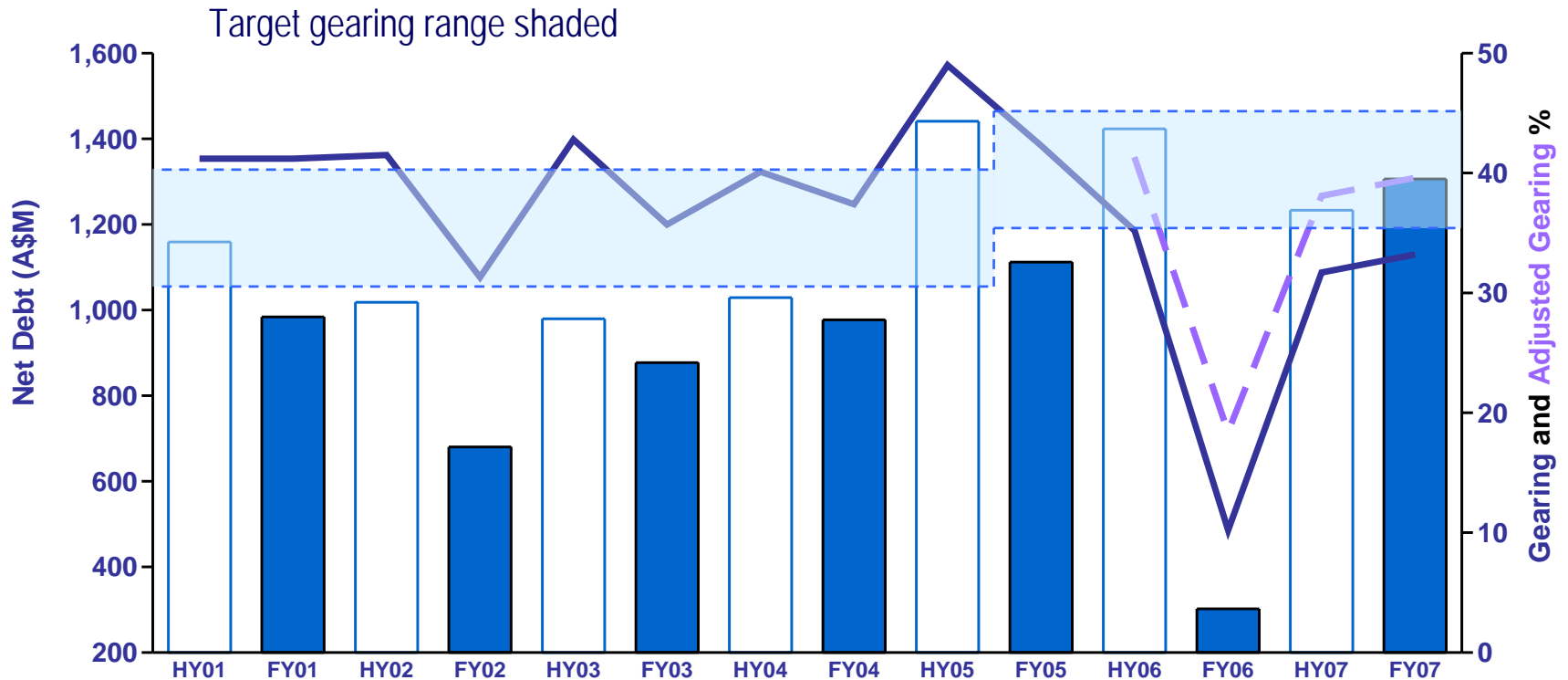
Year ended 30 September	2007	2006
Net Debt ¹ (A\$M)	1,305.7	302.1
Net Interest expense (A\$M)	122.6	92.2
Interest Cover (times)	6.6	7.1
Cash Conversion ² (%)	63.8	52.5
Rolling TWC to Sales (%)	14.8	16.6
Gearing (%)	33.2	10.2
Gearing adjusted (%) ³	39.6	18.4
Share Buyback (A\$M)	114.8	84.7

¹ 2006 year end net debt position reflected benefit of proceeds on disposal of IPL and was prior to the acquisition of Minova.

² Cash conversion is calculated as EBITDA add/less movement in working capital less sustenance capital spend.

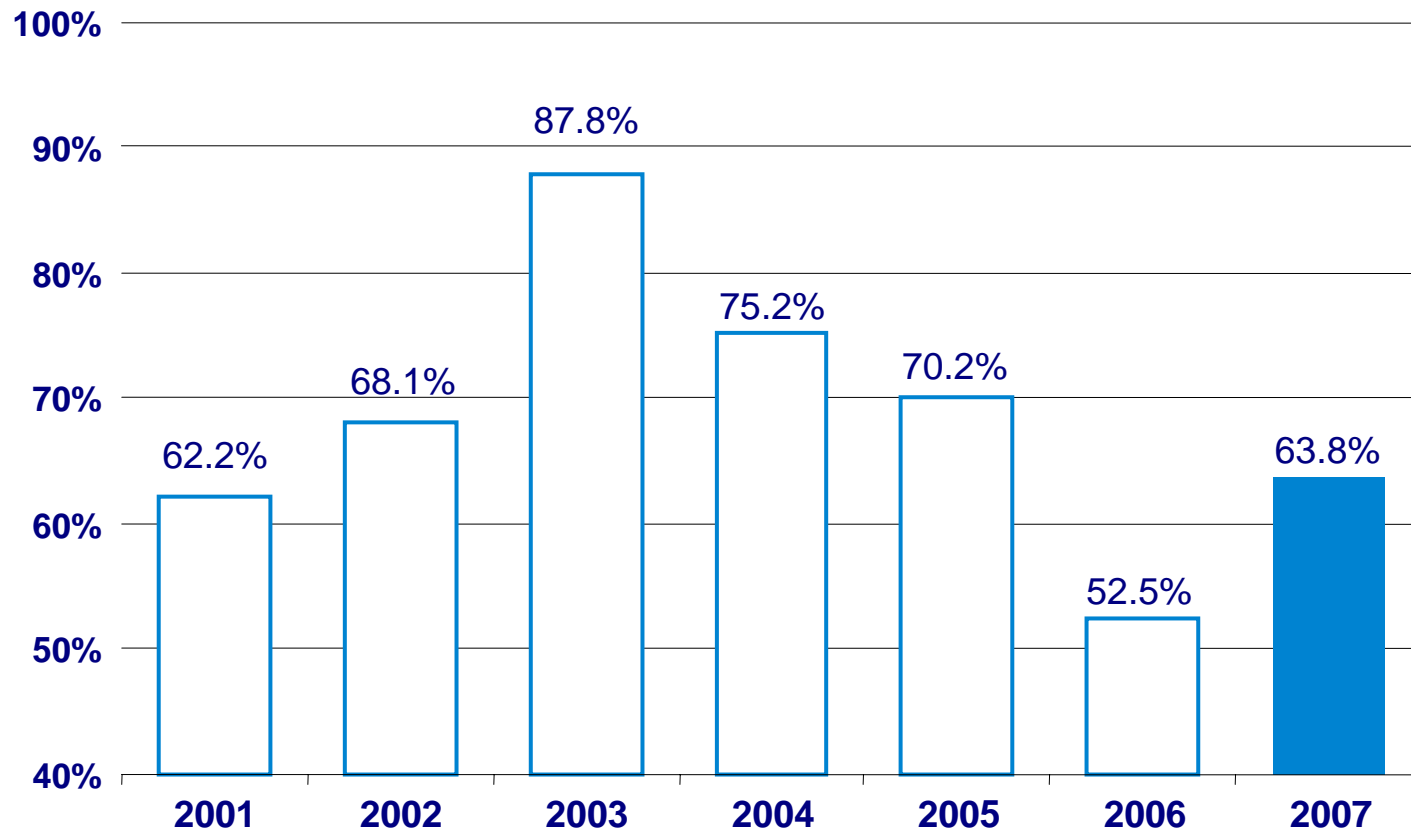
³ Gearing recalculated with Hybrid shares notionally reclassified as 50% equity and 50% debt

Net debt and gearing



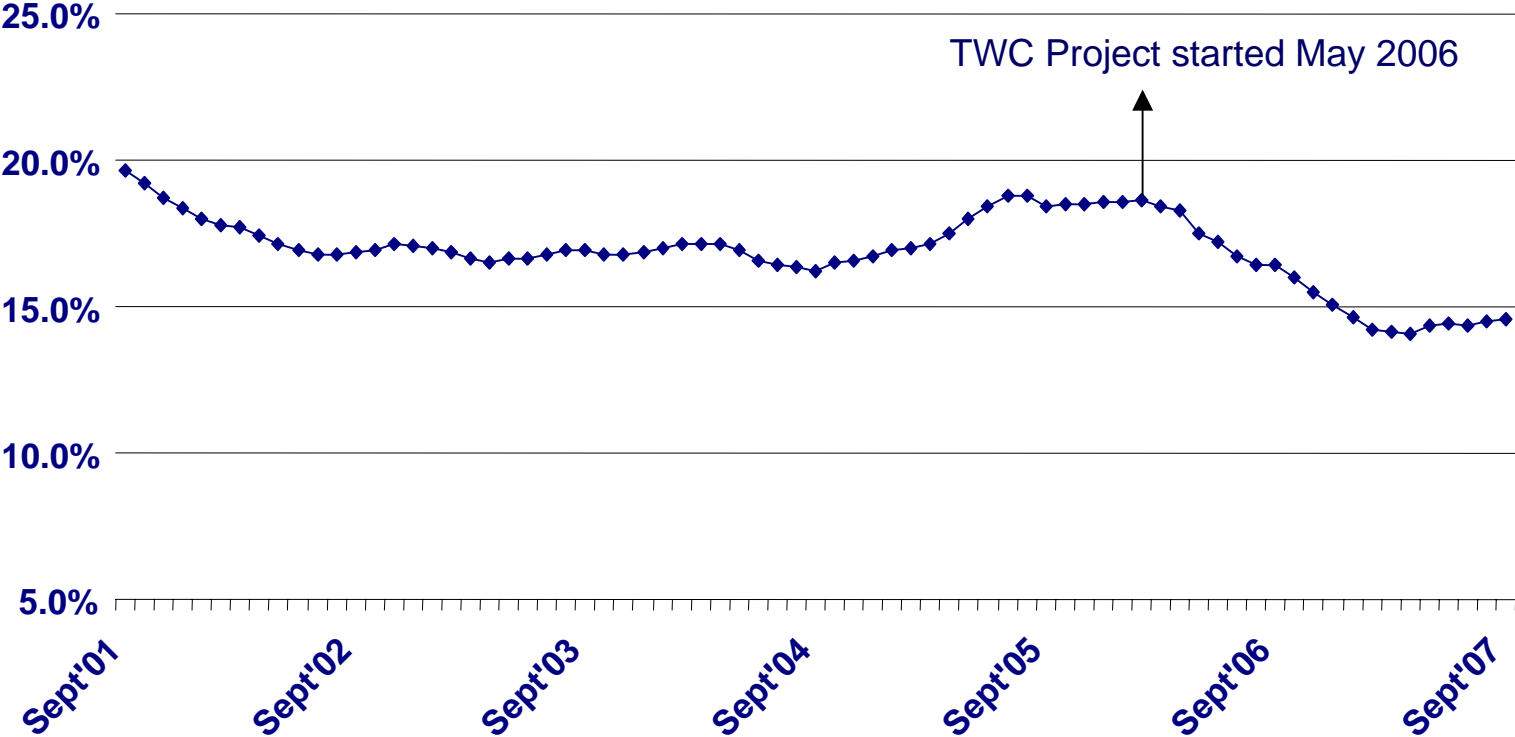
Accounting gearing 33.2%
Adjusted gearing 39.6%
(SPS securities notionally 50% debt and 50% equity)

Cash Conversion¹



¹ Cash conversion is calculated as EBITDA add/less movement in working capital less sustenance capital spend.

Rolling TWC to Sales %



Continuous improvement
Reduced from 17.5% in May 2006 to 14.8% in 2007

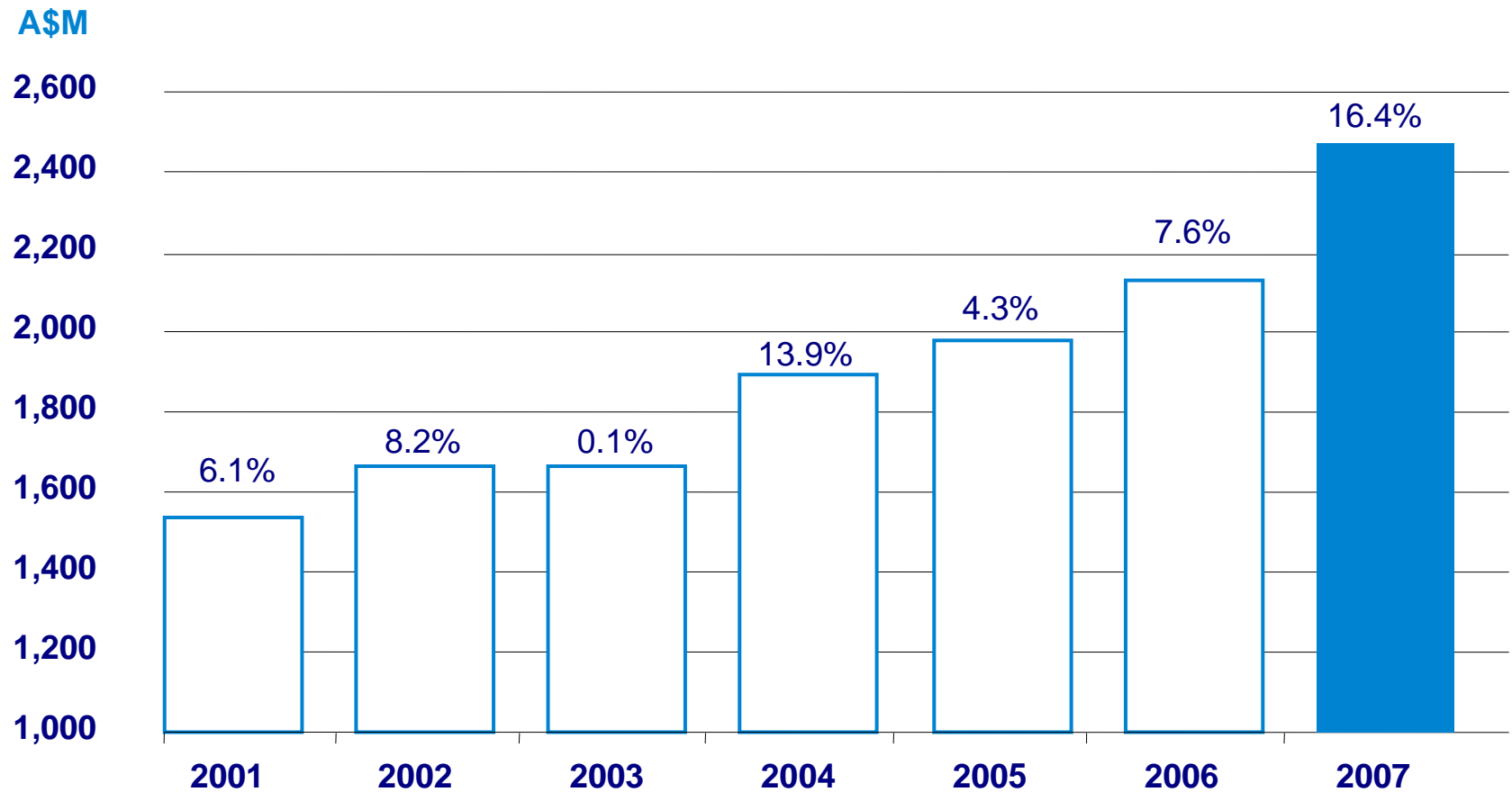


Strategy

Orica's approach – value drivers

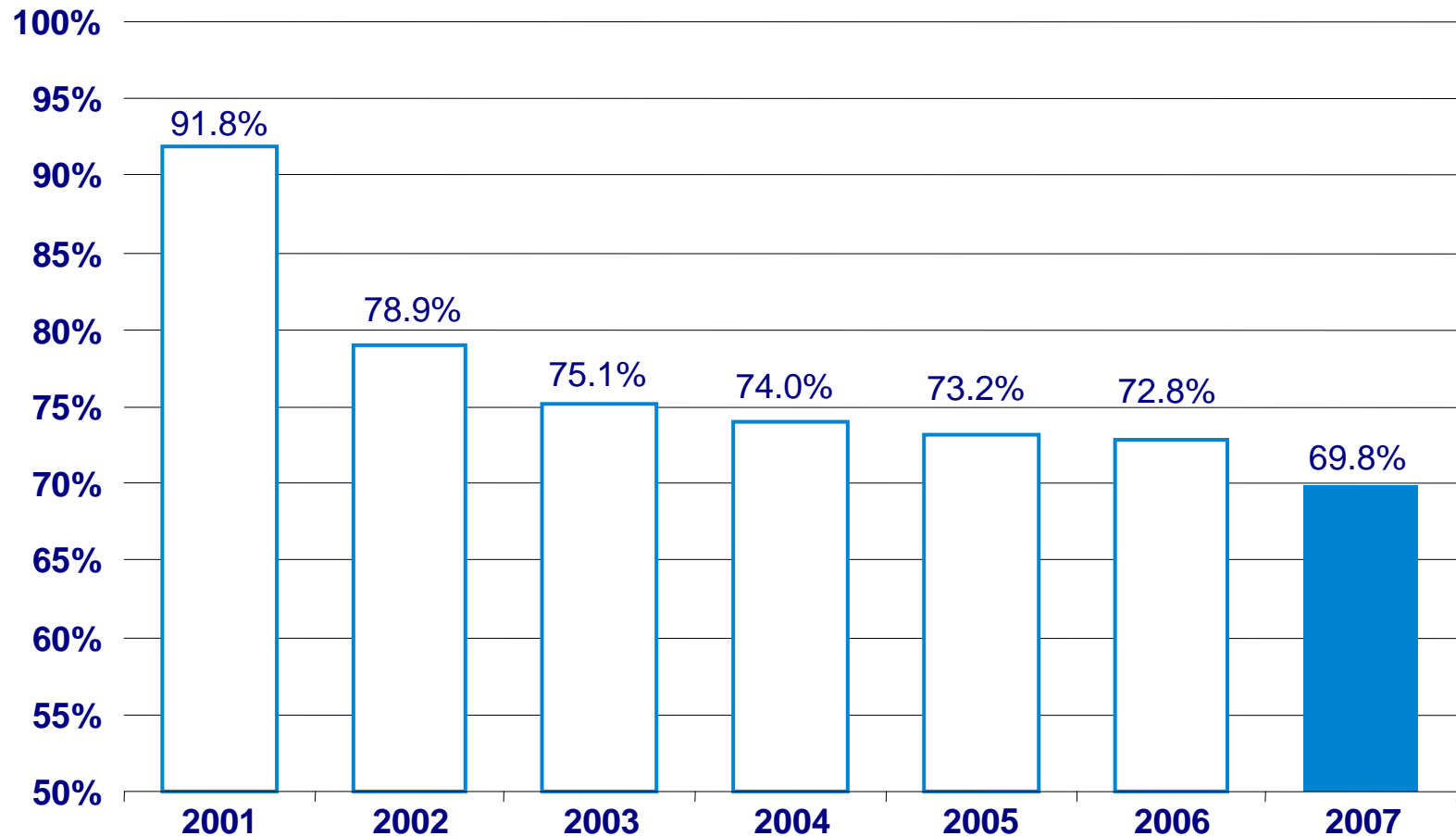


Gross margin growth



Cumulative average growth rate since 2001 is 8.3%

Productivity



Productivity is measured as fixed costs
(incl. depreciation and amortisation) as a percentage of gross margin.

Growth opportunities

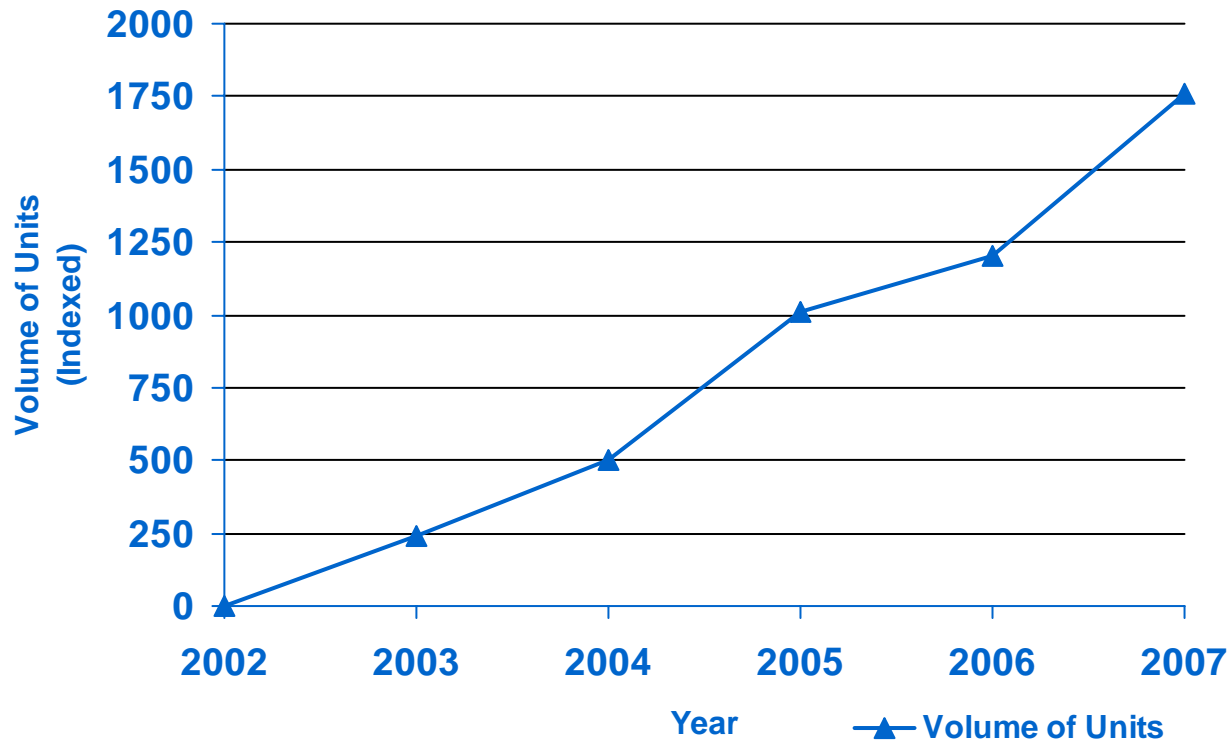
Business

Strategic growth opportunity

Mining Services

- Yarwun Uprate – further benefit
 - Orica is “late in the cycle”
 - Underlying volume growth – benefits of mining investment and debottlenecking infrastructure
 - Electronic blasting systems (EBS)
 - Dyno Integration – additional \$20M of synergies to be delivered in 2008
 - Long term – Bontang and Latin America
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Innovation – growth of EBS



Cumulative average growth of 78% over last 4 years
Volume growth of 46% in 2007

Source: Internal data

Growth opportunities

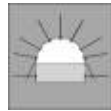
Business	Strategic growth opportunity
Minova	<ul style="list-style-type: none">- Integration of Excel – commence delivering the synergies- Underlying growth- Small M&A opportunities

Overview of Excel and Minova Ground Stabilisation Products



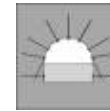
Bolts & Anchors

- Rebar resin bolts
- Tension bolts
- Mechanical bolts
- HyTec bolts
- Cable bolts



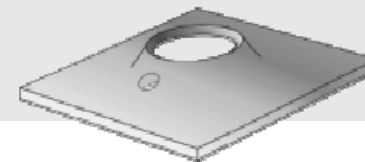
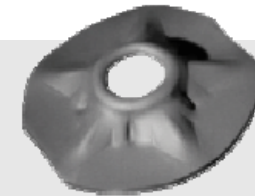
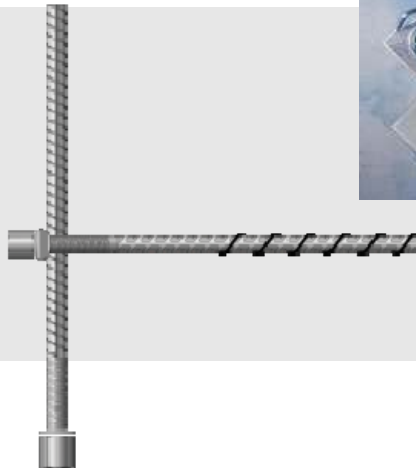
Accessories

- Steel mine ties
- Cable trusses
- Wire meshes



Surface Support Systems

- Bearing plates
- Dimple plates
- Spider plates
- Roof channels
- Monster mats
- Header plates



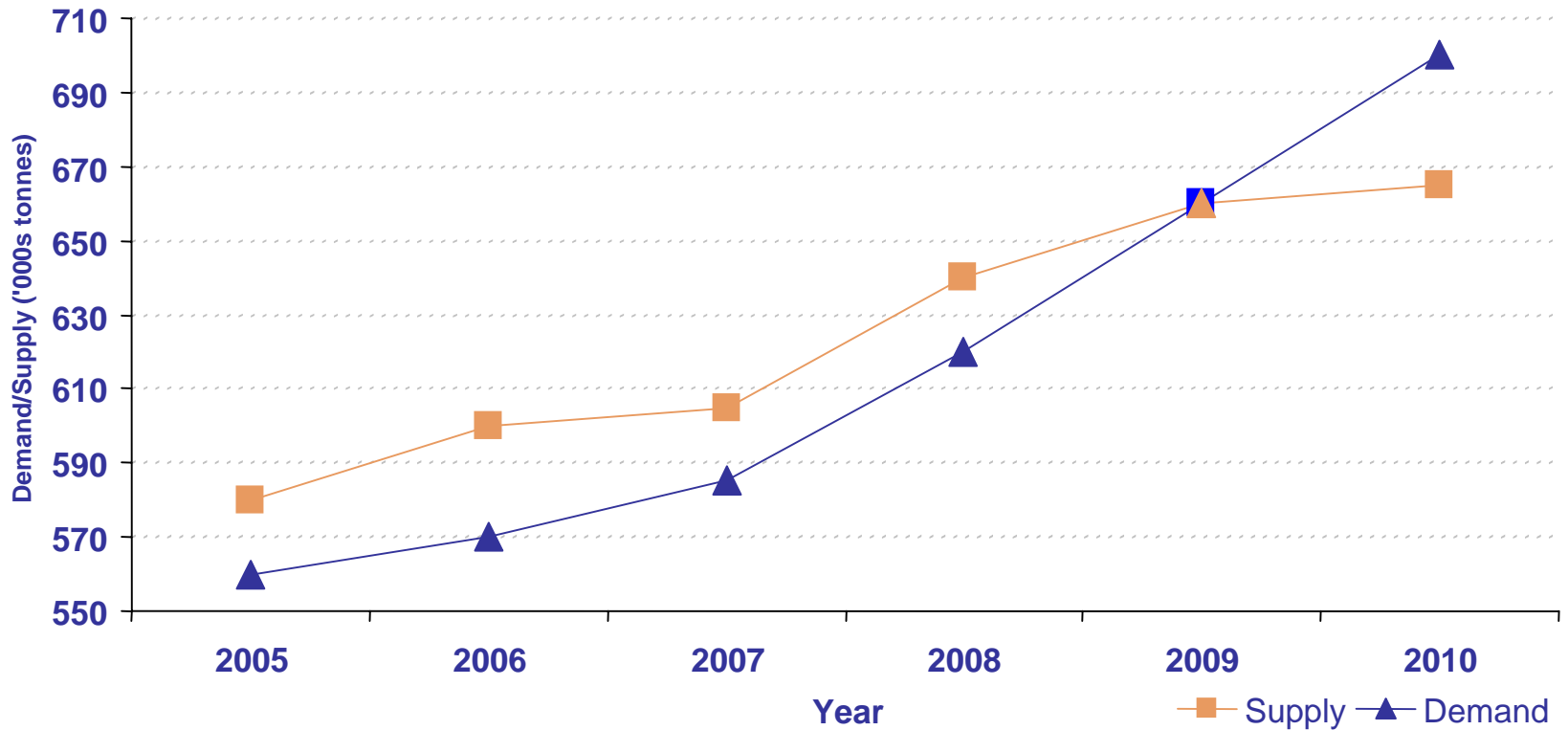
Excel acquisition

- Strategy behind the acquisition:
 - Complementary to Minova
 - Resource sector growth
 - Underground mining growth
 - Safety focus
- Established 2 teams to deliver the synergies - commercial and operational
- Tax and finance structuring synergies already delivering
- Business will continue to report separately to CEO

Growth opportunities

Business	Strategic growth opportunity
Chemical Services	<ul style="list-style-type: none">- Advanced Water Technologies (MIEX) – 14 new plants in 2008- Increasing water treatment capability- Capitalise on expanded sodium cyanide capacity

Mining Chemicals – outlook for sodium cyanide



Source: Internal estimates

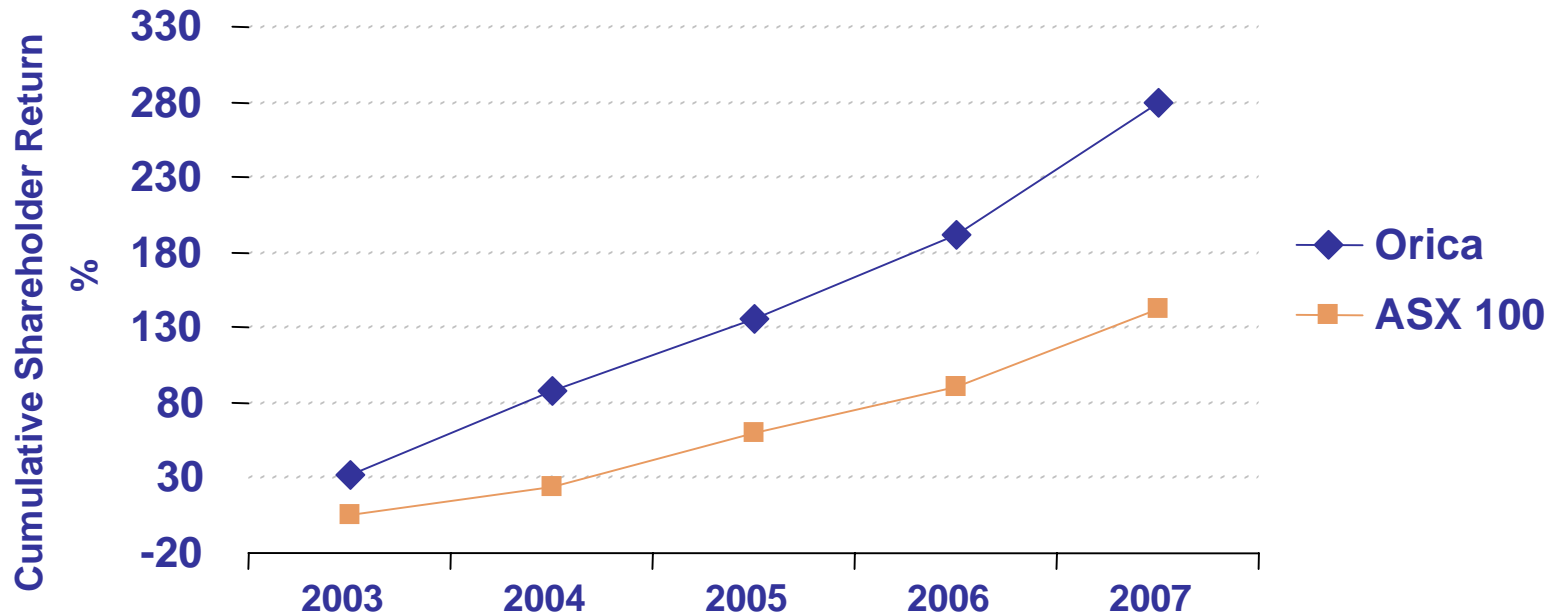
Growth opportunities

Business	Strategic growth opportunity
Chemnet	<ul style="list-style-type: none">- Organic sales and margin growth- Value add- Supply chain optimisation and strategic sourcing

Growth opportunities

Business	Strategic growth opportunity
Consumer Products	<ul style="list-style-type: none">- Leading market share and brand recognition- Continued investment in marketing and R&D- Organic growth in Asia

Cumulative total shareholder returns



Growth strategy has delivered superior returns

Source: Orica Annual Report, Base year 2001

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