

ORICA BUSINESS GROUPS FINANCIAL PERFORMANCE:	Sep 2021 Full Yr	Sep 2021 Half Yr	Mar 2021 Half Yr	Sep 2020 Full Yr	Sep 2020 Half Yr	Mar 2020 Half Yr	Sep 2019 Full Yr	Sep 2019 Half Yr	Mar 2019 Half Yr	Sep 2018 Full Yr	Sep 2018 Half Yr	Mar 2018 Half Yr	Sep 2017 Full Yr	Sep 2017 Half Yr	Mar 2017 Half Yr
SALES - AN Tonnes ('000)															
Australia Pacific & Asia	1,745.2	958.1	787.1	1,763.6	949.1	814.5	1,682.3	907.5	774.8	1,626.3	884.0	742.3	1,424.1	748.0	676.1
North America	1,012.6	506.5	506.1	1,022.9	464.1	558.8	1,127.7	567.4	560.3	1,112.1	552.5	559.6	1,121.1	546.0	575.1
Latin America	929.3	486.3	443.0	694.2	375.6	318.6	717.6	386.9	330.7	618.1	317.3	300.8	637.0	332.7	304.3
Europe, Middle East & Africa	406.4	204.6	201.8	449.6	191.9	257.7	443.8	227.5	216.3	461.8	234.9	226.9	467.7	244.4	223.4
Total Continuing Operations	4,093.5	2,155.5	1,938.0	3,930.3	1,980.7	1,949.6	3,971.4	2,089.2	1,882.1	3,818.3	1,988.7	1,829.6	3,649.9	1,871.1	1,778.9
BUSINESS EXTERNAL SALES	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M	\$M
Australia Pacific & Asia	2,105.9	1,163.2	942.7	2,050.6	1,065.5	985.1	2,013.4	1,039.5	973.9	1,908.5	1,037.0	871.5	1,685.6	873.4	812.2
North America	1,229.6	653.4	576.2	1,260.0	580.9	679.1	1,391.3	711.6	679.7	1,255.8	652.1	603.7	1,199.0	615.1	583.9
Latin America	956.5	525.7	430.8	855.6	423.2	432.4	910.2	491.0	419.2	834.1	427.9	406.2	874.9	454.7	420.2
Europe, Middle East & Africa	801.4	399.1	402.3	882.8	411.6	471.2	875.4	453.0	422.4	788.7	405.8	382.9	793.6	401.6	392.0
Orica Monitor	114.5	62.3	52.2	94.0	42.1	51.9	96.6	52.3	44.3	66.3	40.6	25.7	20.2	11.0	9.2
Global Support	-	-	-	-	-	-	-	-	-	6.1	0.9	5.2	13.8	4.4	9.4
Total Continuing Operations	5,207.9	2,803.7	2,404.2	5,143.0	2,523.3	2,619.7	5,286.9	2,747.4	2,539.5	4,859.5	2,564.3	2,295.2	4,587.1	2,360.2	2,226.9
Discontinued Operations	474.3	255.3	219.0	468.3	207.7	260.6	591.1	301.7	289.4	514.3	277.5	236.8	452.1	241.6	210.5
Total Sales - Orica Group	5,682.2	3,059.0	2,623.2	5,611.3	2,731.0	2,880.3	5,878.0	3,049.1	2,828.9	5,373.8	2,841.8	2,532.0	5,039.2	2,601.8	2,437.4
EBITDA															
Australia Pacific & Asia	453.9	259.4	194.5	522.0	276.7	245.3	508.9	272.6	236.3	505.5	278.9	226.6	492.2	258.1	234.1
North America	168.9	89.1	79.8	235.6	104.5	131.1	236.9	121.5	115.4	226.8	119.3	107.5	223.8	108.7	115.1
Latin America	73.3	37.3	36.0	72.4	37.0	35.4	66.5	36.3	30.2	67.1	36.3	30.8	86.7	45.0	41.7
Europe, Middle East & Africa	56.1	35.2	20.9	96.4	46.0	50.3	93.9	50.6	43.3	78.8	48.0	30.8	98.2	42.2	55.9
Orica Monitor	43.6	24.3	19.3	33.1	17.5	15.6	30.9	17.5	13.4	10.5	10.3	0.2	3.6	2.1	1.5
Global Support	(33.1)	(12.6)	(20.5)	(45.8)	(25.9)	(19.9)	(20.3)	(7.3)	(13.0)	(9.9)	6.6	(16.5)	(30.4)	(14.4)	(16.0)
Total Continuing Operations	762.7	432.7	330.0	913.6	455.8	457.8	916.8	491.2	425.6	878.8	499.3	379.4	874.1	441.8	432.3
Discontinued Operations	33.7	20.9	12.8	32.2	15.3	16.9	24.3	13.1	11.2	6.2	6.7	(0.5)	22.2	9.0	13.2
Total EBITDA - Orica Group	796.4	453.6	342.8	945.8	471.0	474.7	941.1	504.3	436.8	885.0	506.1	378.9	896.3	450.8	445.5
DEPRECIATION & AMORTISATION															
Australia Pacific & Asia	174.2	89.8	84.4	148.6	74.7	73.9	126.2	64.2	62.0	123.6	63.7	59.9	124.6	61.5	63.1
North America	61.0	28.8	32.2	70.4	35.3	35.1	44.8	23.0	21.8	41.2	21.4	19.8	36.3	18.2	18.1
Latin America	44.4	21.8	22.6	34.0	21.1	12.9	22.7	11.1	11.6	23.9	11.7	12.2	25.4	12.6	12.8
Europe, Middle East & Africa	31.1	14.9	16.2	32.1	15.1	17.0	26.0	12.5	13.5	24.0	12.3	11.7	23.7	11.4	12.2
Orica Monitor	12.9	6.6	6.3	12.8	6.6	6.2	8.6	4.5	4.1	5.7	4.3	1.4	0.5	0.3	0.2
Global Support	34.5	14.1	20.4	22.8	12.1	10.7	39.0	20.6	18.4	40.0	21.4	18.6	41.6	21.6	20.0
Total Continuing Operations	358.1	176.0	182.1	320.7	164.9	155.8	267.3	135.9	131.4	258.4	134.7	123.6	252.1	125.7	126.4
Discontinued Operations	11.7	6.1	5.6	11.4	5.6	5.8	9.1	4.8	4.3	8.5	4.7	3.8	9.1	4.2	4.9
Total Depreciation and Amortisation - Orica Group	369.8	182.1	187.7	332.1	170.5	161.6	276.4	140.7	135.7	266.9	139.5	127.4	261.2	129.9	131.3
EBIT															
Australia Pacific & Asia	279.7	169.6	110.1	373.4	202.0	171.4	382.7	208.4	174.3	381.9	215.2	166.7	367.6	196.6	171.0
North America	107.9	60.3	47.6	165.3	69.3	96.0	192.1	98.5	93.6	185.6	97.9	87.7	187.5	90.5	97.0
Latin America	28.9	15.5	13.4	38.4	15.9	22.5	43.8	25.2	18.6	43.2	24.6	18.6	61.3	32.4	28.9
Europe, Middle East & Africa	25.0	20.3	4.7	64.2	30.9	33.3	67.9	38.1	29.8	54.8	35.7	19.1	74.5	30.8	43.7
Orica Monitor	30.7	17.7	13.0	20.3	10.9	9.4	22.3	13.0	9.3	4.8	6.0	(1.2)	3.1	1.8	1.3
Global Support	(67.6)	(26.7)	(40.9)	(68.7)	(38.1)	(30.6)	(59.3)	(27.9)	(31.4)	(49.9)	(14.8)	(35.1)	(72.0)	(36.0)	(36.0)
Total Continuing Operations	404.6	256.7	147.9	592.9	290.9	302.0	649.5	355.3	294.2	620.4	364.6	255.8	622.0	316.1	305.9
Discontinued Operations	22.0	14.8	7.2	20.8	9.7	11.1	15.2	8.3	6.9	(2.3)	2.0	(4.3)	13.1	4.8	8.3
Total EBIT - Orica Group	426.6	271.5	155.1	613.7	300.6	313.1	664.7	363.6	301.1	618.1	366.6	251.5	635.1	320.9	314.2
EBIT MARGIN (%)															
Australia Pacific & Asia	13.3%	14.6%	11.7%	18.2%	19.0%	17.4%	19.0%	20.0%	17.9%	20.0%	20.8%	19.1%	21.8%	22.5%	21.0%
North America	8.8%	9.2%	8.3%	13.1%	11.9%	14.1%	13.8%	13.8%	13.8%	14.8%	15.0%	14.5%	15.6%	14.7%	16.6%
Latin America	3.0%	3.0%	3.1%	4.5%	3.7%	5.2%	4.8%	5.1%	4.4%	5.2%	5.7%	4.6%	7.0%	7.1%	6.9%
Europe, Middle East & Africa	3.1%	5.1%	1.2%	7.3%	7.5%	7.1%	7.8%	8.4%	7.1%	6.9%	8.8%	5.0%	9.4%	7.7%	11.2%
Orica Monitor	26.8%	28.4%	24.9%	21.6%	25.9%	18.1%	23.1%	24.9%	21.0%	7.2%	14.8%	(4.7%)	15.3%	16.4%	14.1%
Total Continuing Operations	7.8%	9.2%	6.2%	11.5%	11.5%	11.5%	12.3%	12.9%	11.6%	12.8%	14.2%	11.1%	13.6%	13.4%	13.7%
Discontinued Operations	4.6%	5.8%	3.3%	4.4%	4.7%	4.3%	2.6%	2.8%	2.4%	(0.4%)	0.7%	(1.8%)	2.9%	2.0%	3.9%
Total - Orica Group	7.5%	8.9%	5.9%	10.9%	11.0%	10.9%	11.3%	11.9%	10.6%	11.5%	12.9%	9.9%	12.6%	12.3%	12.9%
Total Business Segment Assets	7,365.7	7,365.7	8,158.0	8,203.5	8,203.5	8,636.3	7,072.9	7,072.9	7,174.0	7,164.4	7,164.4	6,917.9	6,785.2	6,785.2	6,607.3
Rolling Operating Net Assets - Continuing Operations#	4,977.8	4,977.8	5,042.2	5,034.7	5,034.7	4,839.2	4,806.1	4,806.1	4,857.9	4,721.4	4,721.4	4,475.0	4,337.6	4,337.6	4,449.6
RONA - Continuing Operations#	8.1%	8.1%	8.6%	11.8%	11.8%	13.6%	13.5%	13.5%	13.6%	13.1%	13.1%	12.8%	14.3%	14.3%	14.1%

#RONA = 12 month EBIT / Rolling 12 month Average Operating Net Assets where Operating Net Assets = Property, Plant & Equipment, Intangibles, Equity Accounted Investees and working capital excluding environmental provisions.

Note: the results for 2020 and the closing balance sheet for 2019 have been restated for the impact of IFRIC Interpretation Configuration or Customisation Costs in a Cloud Computing Arrangement. Earlier periods have not been restated.

Note: the 2020 and 2021 results incorporate the impact of AASB16 Leases which was adopted by the Group as of 1 October 2019.

Note: numbers in this report are subject to rounding. Where applicable, comparatives have been adjusted to disclose them on the same basis as current period figures.

