



UBS Industrials Corporate Day

5 December 2023

Presenters

Angus Melbourne
Chief Technology Officer

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Chief Communications Officer



ORBS™ (Omni Remote Blasting System)

DISCLAIMER

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STRATEGY

SUCCESSFULLY EXECUTING OUR STRATEGY



HOW WE WILL WIN



Smarter solutions



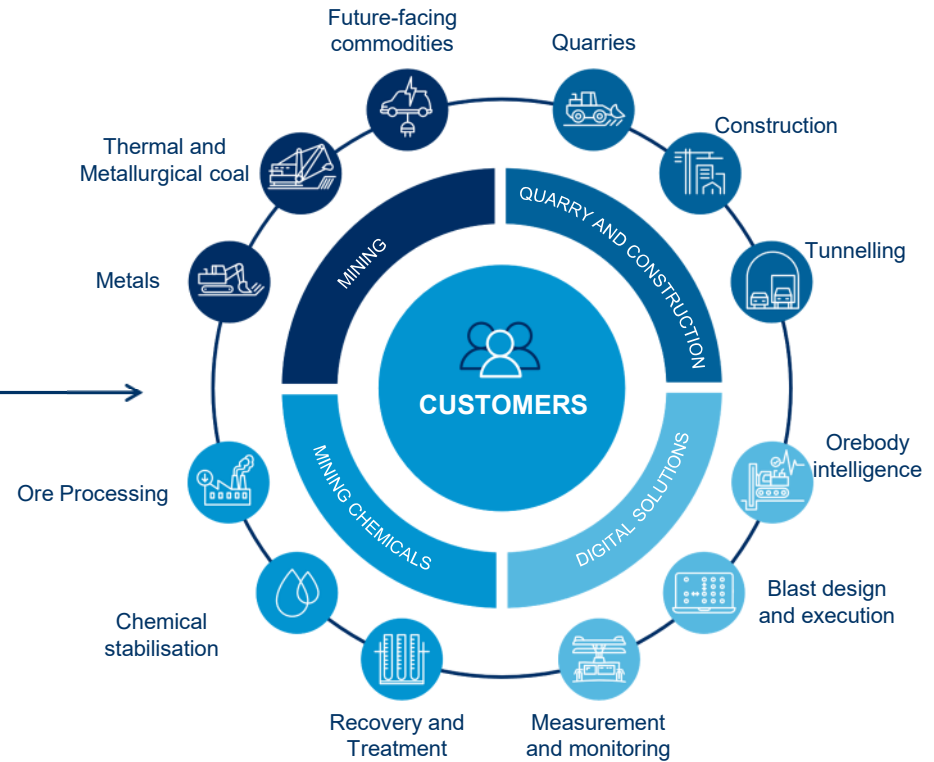
Optimised operations



Partnering for progress

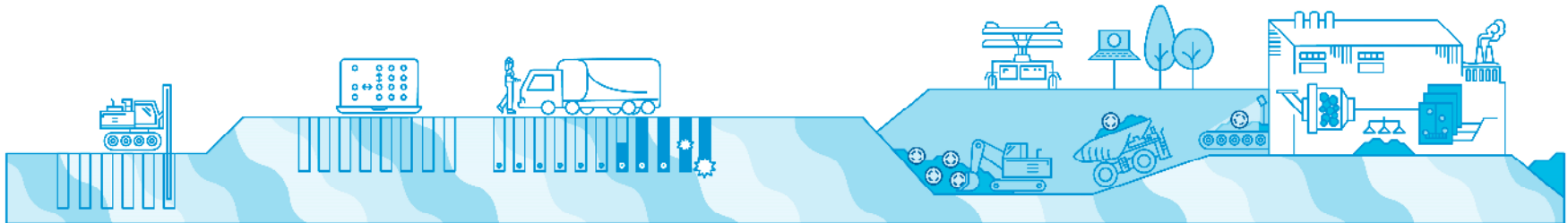


WHERE WE WILL WIN



DIGITAL SOLUTIONS VERTICAL

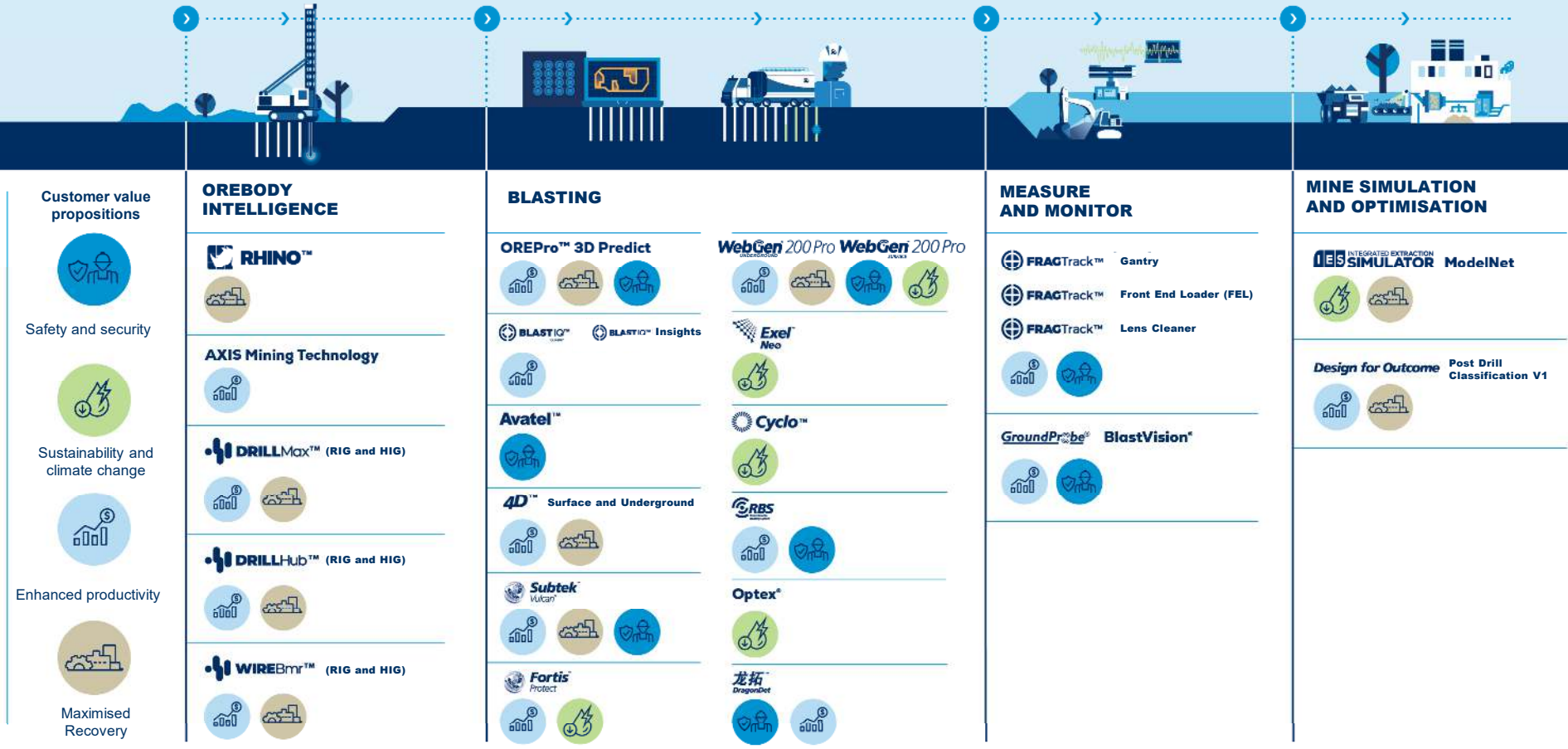
CONNECTED, END-TO-END, MINE TO MILL SOLUTIONS PROVIDER



	RESOURCE DEFINITION, PLANNING, SCHEDULING & DRILLING	DESIGN, MODEL & BLASTING		MEASURE AND MONITOR	ORE PROCESSING	
	OREBODY INTELLIGENCE	BLAST DESIGN AND EXECUTION		DOWNSTREAM MEASUREMENT AND OPTIMISATION		
Value add	Enhanced orebody knowledge	Outcome-based blasting templates	High quality downstream measurement	Real-time measuring and monitoring geohazards	Real-time traceability	Connecting orebody to downstream processing
Orica solutions						
	High resolution real-time orebody information to improve geological models	Cloud-based platform for blast design, control, and information management	Automated ore and fragmentation data capture and reporting	Accurate measurement and monitoring of amount, shape and degree of movements to detect collapses	Predictive model to determine ore and waste boundaries post-blast	End-to-end simulation and optimisation; cloud-based platform

1. Following the acquisitions of RIG Technologies (RIG) and Hopper Industrial Group (HIG), Orica has created a common platform for Orebody Intelligence

CONTINUED INNOVATION – OUR COMPETITIVE ADVANTAGE INDUSTRY LEADING SOLUTIONS SUPPORTING OUR CUSTOMER VALUE PROPOSITIONS



**INDUSTRY
RECOGNISED
INNOVATION
AND SOLUTIONS**



**#1 most
innovative large
company**

Avatel™



WebGen
Wireless Electronic Blasting Systems

4D™

FINANCIAL PERFORMANCE

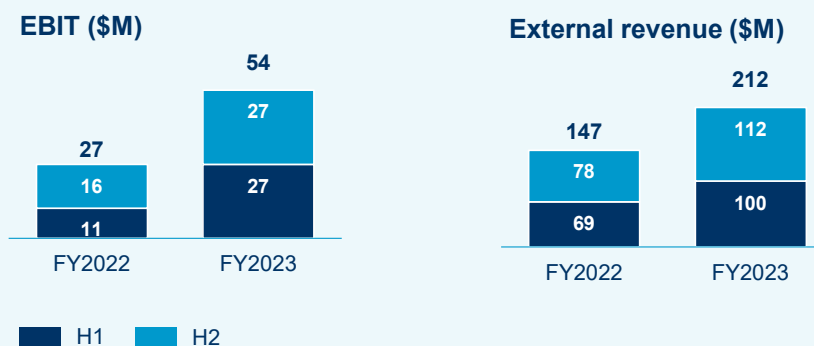
DIGITAL SOLUTIONS

Market conditions

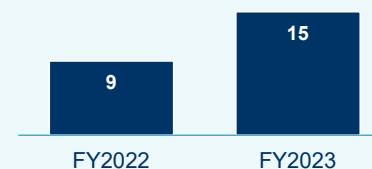
- Increasing ESG obligations and commitments and continued strength in major commodity prices and growth in future-facing commodities (FFC) driving customer demand
- Increased demand for operational efficiency across the mining value chain
- Continued strong demand for integrated end-to-end workflows
- Customers unlocking the value of digitisation and automated workflows

Segment performance

- Strong performance across sub-verticals due to solid customer demand, margin improvement and contribution from Axis¹
- Annual revenue from recurring contracts (ARR)² remained stable, within the targeted range of 60%-70% of segment revenue
- Customers diversified geographically and across commodities, with substantial growth across all regions and commodities
- Axis integration progressing to plan; entered new markets in Canada, Africa and the USA in 2H23
- Continuous innovation with 15 new feature releases, focusing on Artificial Intelligence applications



New product releases



1. Acquisition of Axis completed in October 2022. Integration progressing to plan

2. Recurring contracts includes product leasing, software as a service, monitoring services and care plans

OUR INVESTMENT PROPOSITION

DELIVERING VALUE TO OUR SHAREHOLDERS



Safety is, and will remain our number one priority



We are the **global leader** in mining and civil construction markets



We have reshaped our strategy and we are focused on **execution**



We will continue to invest in **technology**



We offer sustainable solutions that deliver **profitable growth** for our customers and Orica

OUR PROMISE



Operating responsibly together with our people, partners, customers



Deliver profitable growth



Maximise shareholder returns

